

PRESS **REVIEW**





10 FUTURE THINKING

WEAPONS OF MASS INCLUSIA

The ECS Group's NextGen
Leaders has had a big response
in its campaign to get students
and start-up companies to come
up with 'out of the box' ideas that
will transform the industry's best
practices. Yvonne Mulder reports.

Group. "We see this project as the longer-term 'Weapons of Mass Incl.

Azul Linhas Aéreas signs up ECS Group 04 March 2019



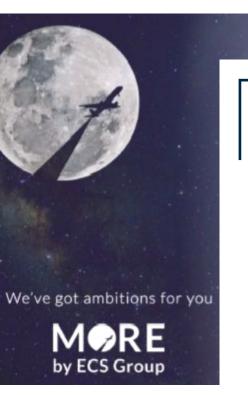
ECS GROUP TOTAL CARGO EXPERTISE



Global GSSA ECS Group closed 2018 on a high. Over the course of the year a new shareholder, Naxicap, arrived, "significantly" boosting the availability of investment for its growth plan. Importantly, it opened up further acquisition plans, which in the last 12 months included the purchase of new GSSA, BCS AIR in Brazil.



GSSAS ARE ESSENTIAL LINKS IN THE AIR CARGO SUPPLY CHAIN



MARCH - APRIL 2019

GSSAs have a major role to play, as do the other stakeholders in our industry, says Adrien THOMINET, CEO, ECS Group informed Cargo Trends. ECS Group is focusing on the innovations that we can bring them - but no just in the usual sense of the word, such as technological or digital innovations. We go one step further and create new services, such as the recent launch of the TCE by ECS Group entity, which allows us to replace airlines accross the entire cargo chain that they traditionally manage, moving from service on demand to end-to-end management of the entire chain.

READ ARTICLE PAGES 16 - 17





SPRING 2019 EDITION

The whole idea is for people to come up with 'out of the box' ideas that will transform our industry's best practices," said Audrey Serdjebi, Head of Communications & Marketing, ECS Group. "We see this project as the first step in a longer-term 'Weapons of Mass inclusion' strategy.". "We want to find new talent and great ideas for the whole industry, not just for ECS. This project is bringing in a whole lot of fresh ideas from outside the industry.

> **READ ARTICLE PAGES 10 - 11**



AIR BRIDGES OVERSEAS



2019.03.19

With this year not yet very old, it is not very clear what 2019 holds for global airfreight. To find out the state of the French market in detail the ITJ interviewed Jean Ceccaldi, managing director of GSSA Aero Cargo France, a part of the ECS Group.

"Our portfolio includes no less than 25 airlines. Their rather different networks allow us to offer our partners a wide range of destinations, including, of course, the main international capitals on several continents. We also bank on our parent company ECS Group's worldwide network," says Ceccaldi.



SAMBA MEETS TANGO AS GLOBE AIR CARGO APPOINTED GSSA BY AZUL



2019.03.04

Brazilian carrier Azul Linhas Aéreas, has appointed Globe Air Cargo (GAC) Argentina, an ECS Group subsidiary, as its GSSA in Argentina.

With this new contract, GAC Argentina plans to expand Brazil's third-largest airline's cargo activities in Argentina, including by opening up destinations that are currently passenger-only, to cargo.

Azul, which is based in Brazil and began operating in 2008, has signed a two-year GSSA contract with GAC Argentina.



ADRIEN THOMINET, CEO, ECS AND SALIM QUOUNINICH, VP CARGO RAM



2019.03.29

Adrien Thominet, CEO, ECS and Salim Quouninich, Vice President - Cargo, Royal Air Maroc, speak about their partnership a the Air Cargo Africa conference and exhibition recently in Johannesburg, South Africa. ECS, through this partnership, will help Air Maroc to increase their network coverage and increase their cargo tonnage.

WATCH VIDEO



AZUL CHOOSES GLOBE AIR CARGO ARGENTINA AS ITS GSSA

2019.03.04

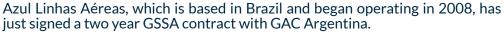


Azul Linhas Aéreas, the Brazilian airline, has appointed Globe Air Cargo (GAC) Argentina, an ECS Group subsidiary, as its GSSA in Argentina. With this new contract, GAC Argentina plans to expand Brazil's third-largest airline's cargo activities in Argentina, including by opening up destinations that are currently passenger-only to cargo.



AZUL LINHAS AÉREAS SIGNS UP ECS GROUP

ıl m gc m G 2019.03.04



From February 16 the ECS Group subsidiary has been marketing the airline's cargo capacity on flights departing from Buenos Aires, and in future will do so from Cordoba and Rosario, in keeping with the expansion plans announced by the GSSA.





AFRICA OPENS DOOR TO THE WORLD

2019.03.04



Meanwhile, ECS Group's CEO Adrien Thominet said, "When you see that individuals want to purchase through ecommerce, then comes the issue that how you get paid for that and how you collect the money for that in Africa. Individuals having a bank account in Africa are very limited, it is 20 percent in one country, or sometimes the connection of internet in some countries is a problem, so there is an appetite but there are some structural issues, especially in terms of banks and payments that need to be sorted.



AZUL CHOOSES GLOBE AIR CARGO ARGENTINA AS ITS GSSA



2019.03.04

Brazilian airline Azul has appointed Globe Air Cargo (GAC) Argentina, an ECS Group subsidiary, as its general sales and services agent (GSSA) in Argentina.

GAC Argentina plans to expand the cargo activities of Brazil's third-largest airline in Argentina, including opening up destinations that are currently passenger-only.



AZUL APPOINTS GLOBE AIR CARGO (GAC) ARGENTINA AS GSSA

2019.03.04



Brazilian carrier Azul has appointed ECS Group subsidiary Globe Air Cargo (GAC) Argentina as its general sales and services agent (GSSA) in Argentina as part of a two-year contract.

GAC Argentina said it plans to expand the freight activities of the airline in Argentina, including opening up destinations that are currently only served for passengers.



ECS GROUP MEMBER WINS AZUL GSSA BUSINESS



2019.03.04

GAC Argentina says it plans to expand the cargo activities of Brazil's third-largest airline by opening up destinations that are currently passenger-only from Buenos Aires and subsequently Cordoba and Rosario.

From Buenos Aires, new markets include Belo Horizonte and Campinas in Brazil as well as Fort Lauderdale and Orlando in the US and Lisbon, Oporto and Paris in Europe.



GLOBE AIR CARGO ARGENTINA BECOMES AZUL GSSA

2019.03.05

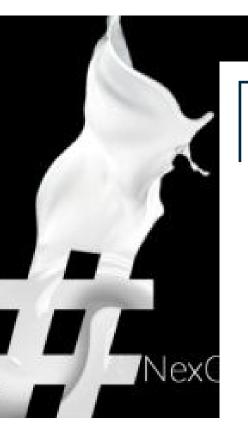


The Brazilian Azul Linhas Aéreas, which began operating in 2008, has appointed Globe Air Cargo (GAC) Argentina, an ECS Group subsidiary almost a year old, as its GSSA in Argentina.

With this two-year contract, GAC Argentina plans to expand Brazil's third-largest airline's cargo activities in the country, including opening up destinations that are currently passenger-only to cargo traffic.



#NEXGENLEADERS CHALLENGE BY ECS GROUP: 1000 PARTICIPANTS!



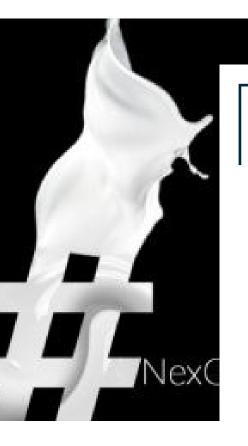
2019.03.27

The #NexGenLeaders challenge, launched at the beginning of January by ECS Group, has brought together over 1000 participants of more than 50 different nationalities. They all submitted their innovative solutions to regenerate the freight industry before the closing date for the first stage of the challenge, 3 March.

The submitted projects then underwent an initial selection process in which 50 innovative solutions (24 teams of students, 16 teams of startups and 10 teams of employees) were chosen to receive a month and a half of coaching from VIP Mentors (experts from our industry) and ECS Group Managing Directors.

CARGOMAGAZINE

#NEXGENLEADERS CHALLENGE BY ECS GROUP: 1000 PARTICIPANTS!



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ECS GROUP INNOVATION COMPETITION MOVES TO NEXT STAGE



2019.03.26

The first stage of ECS Group's #NexGenLeaders challenge, launched at the beginning of January, closed on March 3, bringing together over 1,000 participants in the submission of innovative solutions to regenerate the freight industry.

The submitted projects then underwent an initial selection process in which 50 innovative solutions, comprising 24 teams of students, 16 teams of start-ups and 10 teams of employees, were chosen to receive a month and a half of coaching from 'VIP mentors' (industry experts) and ECS Group Managing Directors.



ECS GROUP #NEXGENLEADERS CHALLENGE SEES STRONG PARTICIPATION



2019.03.26

The ECS Group's #NexGenLeaders challenge launched at the beginning of January has brought together over 1000 participants of more than 50 different nationalities.

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ECS' #NEXGENLEADERS CHALLENGE DRAWS OVER 1,000 PARTICIPANTS



2019.03.26

The #NexGenLeaders challenge, launched at the beginning of January by ECS Group, has seen over 1,000 participants of more than 50 different nationalities submit their innovative solutions to regenerate the freight industry before the closing date for the first stage of the challenge, 3 March.

The submitted projects then underwent an initial selection process in which 50 innovative solutions (24 teams of students, 16 teams of startups and 10 teams of employees) were chosen to receive a month and a half of coaching from VIP Mentors, comprised of industry executives and ECS group managing directors.



AZUL CHOOSES GLOBE AIR CARGO (GAC) AS ITS GSSA IN ARGENTINA



2019.03.12

Brazilian airline Azul Linhas Aereas has appointed Globe Air Cargo (GAC) Argentina, an ECS Group subsidiary, as its general sales and services agent (GSSA) in Argentina.

GAC Argentina plans to expand the cargo activities of Brazil's third-largest carrier in Argentina, including opening up destinations that are currently passenger-only.



AZUL CHOOSES GLOBE AIR CARGO (GAC) AS ITS GSSA IN ARGENTINA

BRIE LINE AZULIN

2019.03.12

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GAC Argentina plans to expand the cargo activities of Brazil's third-largest carrier in Argentina, including opening up destinations that are currently passenger-only.



AZUL CHOOSES GLOBE AIR CARGO (GAC) AS ITS GSSA IN ARGENTINA



2019.03.11

Brazilian airline Azul Linhas Aereas has appointed Globe Air Cargo (GAC) Argentina, an ECS Group subsidiary, as its general sales and services agent (GSSA) in Argentina.

GAC Argentina plans to expand the cargo activities of Brazil's third-largest carrier in Argentina, including opening up destinations that are currently passenger-only.