

PRESS REVIEW

ECS GROUP MEDIA COVERAGE



OCT · 2019

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Robert Van de Weg joins ECS Group

POSTED ON 7TH OCTOBER 2019 BY EDDIE SAUNDERS

Industry veteran Robert Van de Weg, has joined Paris-based ECS Group in its revolutionary transformation.

"We're no longer simply a GSSA. ECS Group represents the future of air cargo. It means re-inventing it and driving it forward. Joining ECS Group means making a contribution to the revival of this industry, and it means putting in place a strategy, supported by digital technology and business expertise, that will ensure our clients move forward." says The KLM Group's former chief commercial officer, Robert Van de Weg, who is now chief commercial officer of ECS Group.

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Globe Air Cargo launches animal transportation service

16 / 10 / 2019
By Rachelle Harry

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Robert van de Weg joins ECS as chief commercial officer

TAC Index SEA ↑1.1... -0.05 (+4.6%) | 2019-09-23 FRA - NOA ↓1.6... -0.19

By Alex Lennane 04/10/2019

Veteran air cargo executive Robert van de Weg has joined ECS, following his departure from Cargo Logic Management, the UK group which includes Cargolisticair.

He becomes chief commercial officer of the GSA, based in Paris. He first worked with ECS on a consultancy basis in 2017 after leaving Volga-Dnepr Group, and said "there was a 'click' when he got to know the management team.

"I think there are large opportunities to help develop this thriving company and to work with our airline customers in enhancing their cargo operations," he told *The Loadstar*.

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Wordwide GSSA network goes Down Under

03.10.2019

40 years after it was founded in Australia, the GSSA Wexco has joined ECS Group. Through this acquisition, ECS Group is developing its presence all around the world. Grown into the New Zealand market in 2003, Wexco enjoys an excellent reputation in the Pacific region - a crucial factor in ECS Group's decision to acquire the GSSA.

For Wexco, one of the key factors is ECS Group's ability to innovate. Bertrand Schmitt, chairman of ECS Group: "We were not previously represented in either country and our strategy involves expanding our footprint in the Asia-Pacific region."

Wexco owners Russell Freeman and David Williams: "ECS Group has digital tools that no other GSSA has developed, allowing it to constantly improve the way in which it meets the needs of its airline and freight forwarder clients." (ah)
www.ecs-group.aero
www.wexco.com.au



OCT 25, 2019

French airfreight has not been shielded from the widespread fall in volumes across global markets. Worse still, the trend is not showing any signs of reversal, at least in the short- to medium- term. It is not just the carriers that are feeling the heat. But even amidst the troubles, some logistics operators are finding ways to keep their businesses flying high. Global sales and service agent (GSSA) ECS is pushing ahead with modernisation plans that will help it climb further still - once the industry makes its way through this temporary turbulence.

**READ ARTICLE
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GAC OFFERS AIRPORT TO RECEPTION CENTRE 'PETCARE' TRANSPORTATION SERVICE



OCT 23, 2019

GAC UK has commenced a new service, PetCare by ECS Group, to fly pets by air to and from the United Kingdom. The company manages the entire transportation chain from airport arrival to pick up at the reception centres. The owners are allowed to travel on the same flight with their pets in a heat-controlled environment. The company also advises customers on the documentation required for the country they are travelling to, in line with International Air Transport Association's (IATA) live animal regulations.

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GLOBE AIR CARGO UK LAUNCHES PETCARE BY ECS GROUP



OCT 22, 2019

GAC UK has launched a new service, PetCare by ECS Group, which transports pets by air to and from the UK. GAC UK manages the whole transportation chain from arrival at the airport to collection at the reception centres.

“PetCare by ECS Group means that we look after the pet as though it were part of our family too – with care,” says Michelle HOUSE, Managing Director at Globe Air Cargo (GAC) UK. “We bring the reassurance of knowing that the pets will travel safely on board”.

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The owners are allowed to travel on the same flight with their pets in a heat-controlled environment. The company also advises customers on the documentation required for the country they are travelling to, in line with International Air Transport Association's (IATA) live animal regulations.

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GLOBE AIR CARGO LAUNCHES PETCARE



OCT 21, 2019

Globe Air Cargo UK has launched PetCare by ECS Group to transport pets to and from UK. Managing the whole transportation chain from arrival at the airport to collection at the reception center, the service allows pets to travel on the same flight as their owners in a heat-controlled environment.

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WORDWIDE GSSA NETWORK GOES DOWN UNDER



OCT 18, 2019

40 years after it was founded in Australia, the GSSA Wexco has joined ECS Group. Through this acquisition, ECS Group is developing its presence all around the world. Grown into the New Zealand market in 2003, Wexco enjoys an excellent reputation in the Pacific region - a crucial factor in ECS Group's decision to acquire the GSSA.

For Wexco, one of the key factors is ECS Group's ability to innovate. Bertrand Schmoll, chairman of ECS Group: «We were not previously represented in either country and our strategy involves expanding our footprint in the Asia-Pacific region.»

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OCT 18, 2019

ECS Group HQ, 7 October 2019 – GAC UK has launched a new service, PetCare by ECS Group, which transports pets by air to and from the United Kingdom. GAC UK manages the whole transportation chain from arrival at the airport to collection at the reception centres.

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GLOBE AIR CARGO UK LAUNCHES PETCARE BY ECS GROUP



OCT 18, 2019

ECS Group has recruited Robert van de Weg as chief commercial officer to act as “a disruptive force” to help the GSSA reinvent itself “to embody a new business model”.

“We’re completely redefining the contours of what we do,” said Adrien Thominet, ECS Group chief executive. “We’ve created a robust set-up that’s built entirely around sales development, supported by an innovative digital strategy.

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GAC UK LAUNCHES PET TRANSPORT SERVICE



OCT 18, 2019

ECS Group member Globe Air Cargo (GAC) UK has launched a new service, «PetCare by ECS Group», which transports pets by air to and from the UK. Managing director Michelle House: «The service means that we look after the pet as though it were part of our family too – with care.»

GAC UK allows pets to travel on the same flight as their owners, in a heat-controlled environment. In addition, they advise customers of the documentation required for the country they are travelling to as per the latest live animal regulations.

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OCT 18, 2019

GAC UK has launched a new service, PetCare by ECS Group, which transports pets by air to and from the United Kingdom. GAC UK manages the whole transportation chain from arrival at the airport to collection at the reception centres.

“PetCare by ECS Group means that we look after the pet as though it were part of our family too - with care,” says Michelle HOUSE, Managing Director at Globe Air Cargo (GAC) UK. “We bring the reassurance of knowing that the pets will travel safely on board”.

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ROBERT VAN DE WEG JOINS ECS GROUP AS CCO



OCT 18, 2019

Robert Van de Weg has chosen to support ECS Group with its transformation. By recruiting Robert Van de Weg, the total cargo management (TCM) expert aims to reaffirm its ability to guarantee cutting-edge service for airlines and offer them a range of comprehensive solutions.

Robert Van de Weg says: «Joining ECS Group means making a contribution to the revival of this industry, and it means putting in place a clear and ambitious strategy, supported by digital technology and business intelligence tools that can help our airline clients move forward»

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GLOBAL AIR CARGO UK UNVEILS PETCARE BY ECS GROUP



OCT 17, 2019

Globe Air Cargo UK has launched PetCare by ECS Group to transport pets to and from the UK.

Managing the whole transportation chain from arrival at the airport to collection at the reception centre, the service allows pets to travel on the same flight as their owners in a heat-controlled environment.

GAC will advise customers of the documentation requirements under IATA Live Animal Regulations.

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OCT 17, 2019

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“PetCare by ECS Group means that we look after the pet as though it were part of our family too - with care,” says Michelle HOUSE, Managing Director at Globe Air Cargo (GAC) UK. “We bring the reassurance of knowing that the pets will travel safely on board”.

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GLOBE AIR CARGO INTRODUCES ANIMAL TRANSPORTATION SERVICE



OCT 17, 2019

Globe Air Cargo (GAC) UK, a subsidiary of GSSA giant ECS Group, has launched 'PetCare by ECS Group', a service that transports pets by air to and from the UK.

Under the new service, GAC UK manages the whole transportation chain from arrival at the airport to collection at the reception centres.

GAC UK allows pets to travel on the same flight* as their owners, in a heat-controlled environment.

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OCT 17, 2019

La compañía de carga aérea Global Air Cargo, GAC UK, lanzó un nuevo servicio, PetCare by ECS Group, que transporta mascotas por aire desde y hacia el Reino Unido. GAC UK gestiona toda la cadena de transporte desde la llegada al aeropuerto hasta la recogida en los centros de recepción.

“PetCare by ECS Group significa que cuidamos a la mascota como si fuera parte de nuestra familia también, con cuidado”, dice Michelle HOUSE, directora gerente de Globe Air Cargo (GAC) Reino Unido. “Traemos la tranquilidad de saber que las mascotas viajarán de manera segura a bordo”.

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OCT 17, 2019

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GLOBE AIR CARGO UK LAUNCHES PETCARE BY ECS GROUP



OCT 16, 2019

GAC UK has launched a new service, PetCare by ECS Group, which transports pets by air to and from the United Kingdom. GAC UK manages the whole transportation chain from arrival at the airport to collection at the reception centers.

“PetCare by ECS Group means that we look after the pet as though it were part of our family too - with care,” says Michelle HOUSE, Managing Director at Globe Air Cargo (GAC) UK. “We bring the reassurance of knowing that the pets will travel safely on board”.

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Globe Air Cargo (GAC) UK, a subsidiary of ECS Group, has launched 'PetCare by ECS Group', a service that transports pets by air to and from the UK.

The service allows pets to travel on the same flight* as their owners, in a heat-controlled environment. It also advises customers of the documentation required for the country they are travelling to in accordance with IATA Live Animal Regulations.

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ROBERT VAN DE WEG JOINS ECS GROUP



OCT 16, 2019

Former KLM, Cargolux and AirBridgeCargo senior executive Robert van de Weg has joined global general sales and services agent (GSSA) ECS Group, to help with “its transformation” as a ‘total cargo management’ (TCM) expert for airlines, offering them “a range of comprehensive solutions”.

ECS Group stressed that “the industry is changing”, and in response, ECS Group is “no longer simply a GSSA”.

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GLOBE AIR CARGO LAUNCHES PETCARE BY ECS GROUP



OCT 16, 2019

Globe Air Cargo UK has launched PetCare by ECS Group to transport pets to and from the UK.

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“PetCare by ECS Group means that we look after the pet as though it were part of our family too – with care,” says Michelle House, managing director at Globe Air Cargo (GAC) UK. “We bring the reassurance of knowing that the pets will travel safely on board”.

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NEW PET TRANSPORT SOLUTION LAUNCHED



OCT 16, 2019

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GAC UK manages the whole transportation chain, from arrival at the airport to collection at the reception centres.»

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OCT 15, 2019

GSSA'en breder sig i Asien-Stillehavsregionen.

Den store globale GSSA-koncern (General Sales and Service Agent) ECS Group køber Wexco, der i 40 år har drevet GSSA-virksomhed i Australien og New Zealand.

Dermed udvider ECS Group tilstedeværelsen i stillehavsregionen betragteligt, lyder det fra Bertrand Schmolli, bestyrelsesformand i ECS Group:

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VAN DE WEG: VIVE LA REVOLUTION !



OCT 14, 2019

Industry veteran Robert Van de Weg has joined Paris-based ECS Group to help with its revolutionary transformation. The KLM Cargo, Atlas Air, Cargolux and most recently, Volga Dnepr Group veteran says: « ECS Group represents the future of our industry - reinventing it and driving it forward. »

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WEXCO JOINS ECS GROUP



OCT 10, 2019

Wexco, a major player in the Australasian GSSA market has joined ECS Group, strengthening its network in Asia Pacific.

Founded in Australia in 1979 and extending into New Zealand in 2003, Wexco has a strong presence in the Australasian market, which ECS Group says was a crucial factor to make the acquisition.

Bertrand Schmoll, chairman of ECS Group says, "Wexco is a well-established GSSA with a very good reputation in the Australia and New Zealand market.

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ECS GROUP APPOINTS NEW CCO CAPA NEWS BRIEFS



OCT 10, 2019

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WEXCO, VAN DE WEG JOIN ECS GROUP



OCT 09, 2019

Robert van de Weg has left Cargo Logic Management (CLM) and joined Paris-based airline general sales and services agent (GSSA) ECS Group as its chief commercial officer (cco).

In other news, Australasian GSSA Wexco has joined the ECS Group.

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OCT 09, 2019

Robert van de Weg has left Cargo Logic Management (CLM) and joined Paris-based airline general sales and services agent (GSSA) ECS Group as its chief commercial officer (cco).

In other news, Australasian GSSA Wexco has joined the ECS Group.

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OCT 08, 2019

Robert van de Weg has joined Paris-based airline general sales and services agent (GSSA) ECS Group, following his departure from Cargo Logic Management.

“Joining ECS Group means making a contribution to the revival of this industry, and it means putting in place a clear and ambitious strategy, supported by digital technology and business intelligence tools that can help our airline clients move forward,” said van de Weg, who has taken on the role of chief commercial officer.

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OCT 07, 2019

ECS Group has recruited Robert van de Weg as chief commercial officer to act as “a disruptive force” to help the GSSA reinvent itself “to embody a new business model”.

“We’re completely redefining the contours of what we do,” said Adrien Thominet, ECS Group chief executive. “We’ve created a robust set-up that’s built entirely around sales development, supported by an innovative digital strategy.

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ROBERT VAN DE WEG JOINS ECS GROUP AS CCO



OCT 07, 2019

Total Cargo Management (TCM) expert Robert Van de Weg has joined ECS Group as chief commercial officer (CCO).

“We’re no longer simply a GSSA. ECS Group represents the future of our industry – reinventing it and driving it forward,” said Robert Van de Weg. “Joining ECS Group means making a contribution to the revival of this industry, and it means putting in place a clear and ambitious strategy, supported by digital technology and Business Intelligence tools that can help our airline clients move forward. That’s why I accepted this position as CCO and it’s probably the most exciting challenge of my career,” said Weg.

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ROBERT VAN DE WEG JOINS ECS GROUP'S 'REVOLUTION'



OCT 07, 2019

Industry veteran Robert Van de Weg, has joined Paris-based ECS Group to help with its revolutionary transformation. The KLM Cargo, Atlas Air, Cargolux and, most recently, Volga Dnepr Group veteran says: "ECS Group represents the future of our industry - reinventing it and driving it forward."

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ROBERT VAN DE WEG JOINS ECS GROUP AS CCO



OCT 07, 2019

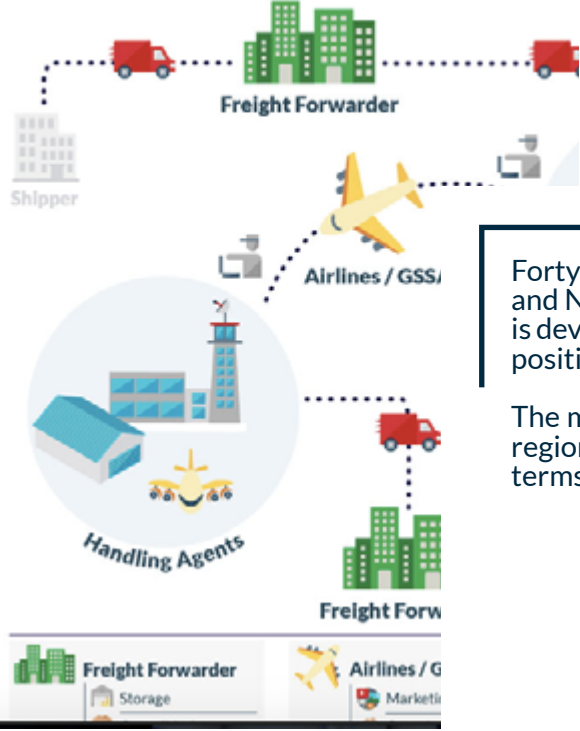
Total Cargo Management (TCM) expert Robert Van de Weg has joined ECS Group as chief commercial officer (CCO).

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ECS GROUP EXPANDS IN PACIFIC WITH WEXCO ACQUISITION

MAIN ROLES IN THE AIR CARGO



OCT 07, 2019

Forty years after it was founded, Wexco – one of the leading GSSAs in Australia and New Zealand – has joined ECS Group. Through this acquisition, ECS Group is developing its presence all around the world and has reaffirmed its leadership position.

The market can continue to count on the best GSSA expert in the Australasian region, now supported by the strength of a major air cargo player, especially in terms of network and digitalisation.

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ROBERT VAN DE WEG JOINS ECS AS CHIEF COMMERCIAL OFFICER



OCT 06, 2019

Veteran air cargo executive Robert van de Weg has joined ECS, following his departure from Cargo Logic Management, the UK group which includes Cargologicair.

He becomes chief commercial officer of the GSA, based in Paris. He first worked with ECS on a consultancy basis in 2017 after leaving Volga-Dnepr Group, and said “there was a ‘click’” when he got to know the management team.

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VAN DE WEG ONBOARD FOR ECS TRANSFORMATION



OCT 08, 2019

Never has a GSSA had a figure of such renown as part of its teams. Through Robert Van de Weg's recruitment, the Total Cargo Management (TCM) expert aims to reaffirm its ability to guarantee cutting-edge service for airlines and offer them a range of comprehensive solutions. The industry is changing, and ECS Group has a simple message in response: "We're no longer simply a GSSA".

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OCT 07, 2019

ECS Group represents the future of our industry reinventing it and driving it forward," said Robert Van de Weg. "Joining ECS Group means making a contribution to the revival of this industry, and it means putting in place a clear and ambitious strategy, supported by digital technology and Business Intelligence tools that can help our airline clients move forward. That's why I accepted this position as CCO and it's probably the most exciting challenge of my career."

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VAN DE WEG JOINS ECS GROUP



OCT 07, 2019

Industry veteran Robert Van de Weg, has joined Paris-based ECS Group to help with its revolutionary transformation. The KLM Cargo, Atlas Air, Cargolux and, most recently, Volga Dnepr Group veteran says, “ECS Group represents the future of our industry – reinventing it and driving it forward. Joining ECS Group means making a contribution to the revival of this industry, and it means putting in place a clear and ambitious strategy, supported by digital technology and business Intelligence tools that can help our airline clients move forward. That’s why I accepted this position as CCO and it’s probably the most exciting challenge of my career.”

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OCT 07, 2019

De op Brucargo gevestigde luchtvrachtgroep ECS heeft Robert van de Weg aangetrokken als nieuwe CCO. Hij zal instaan voor het herdefiniëren van de contouren van het bedrijf om ...

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ECS GROUP EXPANDS IN AUSTRALIA, NEW ZEALAND & TURKEY



OCT 06, 2019

World GSSA leader ECS Group continues to expand its global portfolio, this time, expanding its presence in Australia, New Zealand and Turkey.

ECS said Wexco, one of the leading GSSAs in Australia and New Zealand - has joined the Group, allowing it to expand its market in the Australasian region now supported by the strength of a major air cargo player, especially in terms of network and digitalization.

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CARGOFORWARDER GLOBAL
News from the Air Cargo Industry
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ROBERT VAN DE WEG MOVES FROM AIRLINE TO GENERAL SALES AGENT



OCT 06, 2019

Robert van de Weg has become Chief Commercial Officer at Paris-headquartered general sales agent ECS, following his exit from London-based CargoLogic Management. This change of profession he confirmed to CargoForwarder Global. His main job will be to further expand the French sales agent's global reach by acquiring additional business in the key European, Asian and American markets.

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OCT 04, 2019

The opportunities are significant, as are the challenges. Adrien Thominet, CEO, ECS Group is of the view that the cargo industry is going through some turbulence at the moment. From the GSSA viewpoint, the opportunities are fairly obvious: increasing demand for freight and an increase in revenue behalf of the airlines that ECS Group represent. In an exclusive to Cargo Trends, Adrien shared that air cargo must be able to adapt to new market requirements, which naturally involve greater digitalization and new logistics solutions, espacilly in terms of last-mile delivery and real-time interaction.

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OCT 03, 2019

Through this acquisition, ECS Group is developing its presence all around the world and has reaffirmed its leadership position. The market can continue to count on the best GSSA expert in the Australasian region, now supported by the strength of a major air cargo player, especially in terms of network and digitalisation.

Founded in 1979 in Australia and in 2003 in New Zealand, Wexco is the perfect partner. Thanks to long-standing and high-quality partnerships and widely recognized expertise in the Australasian market, Wexco enjoys an excellent reputation in Australia and New Zealand. This was a crucial factor in ECS Group's decision to acquire the GSSA to expand its activities in those countries. For Wexco, one of the key factors is ECS Group's ability to innovate.

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ECS GROUP GETS ANZ-BASED WEXCO IN ITS FOLD



OCT 03, 2019

ECS Group has acquired Australia and New Zealand-based GSSA Wexco as it looks to expand its presence in the region.

“Through this acquisition, ECS Group is developing its presence all around the world and has reaffirmed its leadership position. The market can continue to count on the best GSSA expert in the Australasian region, now supported by the strength of a major air cargo player, especially in terms of network and digitalisation,” ECS Group said in a statement.

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OCT 03, 2019

40 years after it was founded, Wexco - one of the leading GSSAs in Australia and New Zealand - has joined ECS Group. Through this acquisition, ECS Group is developing its presence all around the world and has reaffirmed its leadership position. The market can continue to count on the best GSSA expert in the Australasian region, now supported by the strength of a major air cargo player, especially in terms of network and digitalisation.

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ECS CONTINUES ACQUISITIONS WITH WEXCO 'DOWN UNDER'



OCT 03, 2019

The ECS Group has acquired Wexco – one of the leading GSSAs in Australia and New Zealand – as it continues its global growth track.

ECS says the market can continue to count on one of the best GSSA experts in the Australasian region, now supported by the strength of a major air cargo player, particularly in terms of network and digitalisation.

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WITH ADDITION OF WEXCO, ECS SPREADS ITS WINGS IN THE PACIFIC



OCT 03, 2019

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ECS GROUP ACQUIRES WEXCO IN ASIA PACIFIC



OCT 02, 2019

Wexco, one of the leading GSSAs in Australia and New Zealand, has joined ECS Group.

The acquisition will help ECS Group in its goal to develop its global presence, taking ECS Group into the Asia Pacific region. Wexco was founded in 1979 in Australia and in 2003 in New Zealand, and enjoys long-standing partnerships and widely recognised expertise in the Australasian market. This was a crucial factor in ECS Group's decision to acquire the GSSA to expand its activities in those countries. For Wexco, a key benefit of the co-operation is ECS Group's ability to innovate.

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OCT 02, 2019

Wexco - one of the leading GSSAs in Australia and New Zealand - has joined ECS Group. Through this acquisition, ECS Group is developing its presence all around the world and has reaffirmed its leadership position. The market can continue to count on the best GSSA expert in the Australasian region, now supported by the strength of a major air cargo player, especially in terms of network and digitalisation.

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ECS GROUP EXPANDS AUSTRALASIA PRESENCE WITH WEXCO ACQUISITION



OCT 02, 2019

Australia and New Zealand-based Wexco (not to be confused with Wexco Cargo GSSA) has been acquired by the ECS Group as it looks to expand its presence in the region.

“Through this acquisition, ECS Group is developing its presence all around the world and has reaffirmed its leadership position,” ECS said.

“The market can continue to count on the best GSSA expert in the Australasian region, now supported by the strength of a major air cargo player, especially in terms of network and digitalisation.”

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ECS GROUP EXPANDS IN PACIFIC WITH WEXCO ACQUISITION



OCT 02, 2019

French General Sales and Service Agent (GSSA) ECS Group announced the acquisition and integration of Wexco into its business. Wexco, a GSSA active in Australia and New Zealand, will enable ECS to expand its presence in the Australasia region.

“Wexco is a well-established GSSA with a very good reputation in the Australia and New Zealand market,” said Bertrand Schmolli, ECS Group’s chairman. “We were not previously represented in either country and our strategy involves expanding our footprint in the Asia-Pacific region.”

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ECS GROUP WELCOMES WEXCO TO THE FAMILY



OCT 02, 2019

Wexco, a major player in the Australasian GSSA market has joined ECS Group, strengthening its network in Asia Pacific.

Founded in Australia in 1979 and extending into New Zealand in 2003, Wexco has a strong presence in the Australasian market, which ECS Group says was a crucial factor to make the acquisition.

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ROBERT VAN DE WEG JOINS ECS GROUP

OCT 02, 2019



Industry veteran Robert Van de Weg, has joined Paris-based ECS Group to help with its revolutionary transformation.

“ We’re no longer simply a GSSA. ECS Group represents the future of our industry, reinventing it and driving it forward. Joining ECS Group means making a contribution to the revival of this industry, and it means putting in place a clear and ambitious strategy, supported by digital technology and business Intelligence tools that can help our airline clients move forward.” says The KLM Cargo, Atlas Air, Cargolux and, most recently, Volga Dnepr Group veteran.

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WEXCO JOINS ECS GROUP

OCT 02, 2019



Wexco a company with a strong presence in the Australasian market has joined ECS Group, expanding its network in Asia Pacific.

“Wexco is a well-established GSSA with a very good reputation in the Australia and New Zealand market. We were not previously represented in either country and our strategy involves expanding our footprint in the Asia-Pacific region.

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